

PRIVATE APN SOLUTIONS FOR THE EDUCATION SECTOR

(Akamai Private APN for Hotspots/Tablets/Connected Laptops)

T-Mobile 5G Business Internet with Akamai Private APN

IDEAL CUSTOMER:

- Public School Districts
- Private Schools
- Charter Schools
- Library and Learning Resource Centers
- Special Education Programs
- Rural or Remote Schools
- Alternative Education Programs
- Technical and Vocational Education Programs
- After-school Programs and Extracurricular Activities
- Summer and Extended Learning Programs
- Transportation Service Providers

ELEVATOR PITCH

- Mobile devices are now common in education, but when implemented with a Private APN can transform how we deliver education to our students.
- With a Akamai Private APN, we ensure encrypted data transmission, protecting student privacy and compliance and regulations. It also allow the ability to manage network traffic efficiently, prioritizing educational resources, filtering out dangerous contents and threats, and enhancing overall performance.
- By investing in a Private APN, you are not just upgrading technology, but preparing students for success in a digital world, and ensuring equitable access to education opportunities, without sacrificing security.

Customer Use Cases Examples

- Utilizing a Private APN across Tablets, iPads, Smartphones, Mobile Hotspots and Connected Laptops to provide secure and reliable connectivity for mobile devices used by students, teachers, and administrative staff.
- Use of mobile devices with Private APN to ensure secure access to educational resources and communication tools on mobile devices.
- Online schools, virtual academies, and blended learning programs rely heavily on mobile devices for delivering curriculum content, conducting virtual classes, and facilitating communication between students and instructors.

Decision Makers/Influencers/ Champions/Users

- Superintendent of Schools
- CTO or CIO
- CFO
- Director of Transportation
- School Principals
- IT Department Staff
- Education Technology Specialists
- Board of Education Members
- Parent and Community Representatives
- Legal and Compliance Officers

Why Choose our Converge IoT + T-Mobile Bundle?

- Akamai is a leader in Private APN Solutions since 2012.
- Akamai provides the first patented cloud-based SaaS mobile data bandwidth management and secure private networking solution.
- Deploying a Akamai Private APN via Converge IoT will ensure Education Organizations can deploy mobile devices on while maintaining data security, content filtering, and other benefits that will provide a safe and secure connection.
- Converge IoT is an industry leader in 4G/5G mobile device consultation, sourcing, and deployment.
- The combined team of Converge IoT and Akamai are the right Partners to help Education Organizations customize a Private APN solution for mobile devices for Education organizations
- We provide Integration, configuration, and staging services for all mobile devices.
- Ongoing support and optional Managed Services.

Qualifying Questions:

- What is the current state of your network infrastructure across operational sites, including remote drilling rigs, offshore platforms, and onshore facilities?
- How extensive is your cellular coverage in remote and challenging environments where operations are conducted?
- What are the primary operational challenges related to connectivity and data transmission that your company faces in remote and offshore locations?
- How critical is reliable and secure connectivity for real-time monitoring, asset management, and operational efficiency?
- What are your company's data security concerns and compliance requirements, especially regarding sensitive operational data and regulatory standards?
- How do you currently ensure secure access and transmission of critical data over cellular networks?
- How important is real-time monitoring and control of operational assets (e.g., pumps, pipelines, sensors) to your daily operations?
- How do you currently manage and optimize network performance across various operational sites and mobile devices?
- What measures are in place to prioritize data traffic, manage bandwidth, and mitigate network congestion in remote and challenging environments?



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